## Find, Track & Prove Energy Savings for Buildings

#### What We Deliver

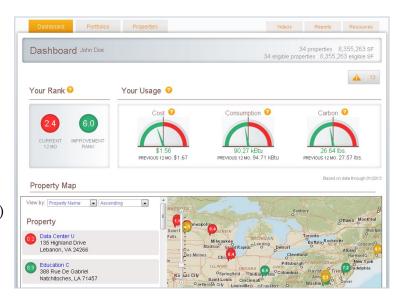
The BTS Energy Report is a simple, easy-to-use building performance dashboard, delivered as a cloud-based software application that enables building professionals to understand, manage and implement efforts to reduce energy usage and expense. We bring visibility across the entire portfolio—making buildings comparable not only to themselves, but to their peers, to ENERGY STAR® and to business factors that matter. Whether it's one building or large portfolios, we use utility bill data to answer four key business questions:



- 1. How are your buildings doing?
- 2. Are buildings getting better or worse?
- 3. Where are the best opportunities for savings?
- 4. Have past improvements paid off?

Once a building subscribes, we collect, input and validate all necessary monthly utility energy data in order to help Find, Track & Prove savings. Our analytics provide the following benefits:

- Document cost, consumption and carbon
- Benchmark building against themselves, their peers and similar buildings
- Comparable utility cost and consumption metrics across utilities
- Normalize for the effects of weather and correlate energy to business variables
- Quantify cost savings achieved (managing to industry ASHRAE and IPMVP standards)
- Seamless integration with ENERGY STAR
- Share visibility with building professionals who can offer and deliver solutions



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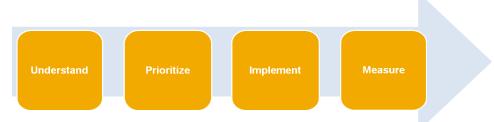




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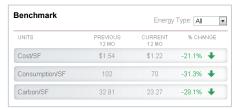
## **How We Will Help**

We take utility data – that building professionals often don't see or understand – and turn it into something useful, insightful and actionable. At a macro business level, we help you answer the business questions that lead to better performing buildings.



#### How are your buildings doing?

**Understand** building performance at a building or portfolio level. See performance in simple metrics and benchmark a building against itself, a portfolio, its peers and ENERGY STAR Portfolio Manager.



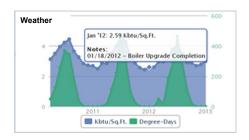
#### Are buildings getting better or worse?

**Prioritize** where to focus attention by watching building expense and use move with weather patterns and changes in your building. Spend time finding solutions for those buildings with the greatest needs.



### Where are the best opportunities for savings?

**Implement** solutions that will change building performance. Identify low cost operation and maintenance changes, and plan for improvements with a good return on investment.



### Have past improvements paid off?

**Measure** and prove the results. Every investment—large or small—should yield results. Tracking changes and improvements will allow you to build best practices and save more.



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